

# IMPRENDIROMA<sup>®</sup>

URBAN ECO TAILOR

COMPANY PROFILE



# IMPREDIROMA S.P.A.



*Our “trademark” is the passion we put into renewing beauty by restoring value to the sites we work on*

Impredioroma is one of the leading operators in Italy in the field of urban regeneration and property recovery, due to an innovative approach and business management based on Sustainability and ESG principles.

The Company is made up of the operating holding company Entrepreneur and 4 subsidiaries, with a team of approximately 220 people. It is characterised by the ability to offer in an integrated way a broad portfolio of services in the field of urban regeneration, with projects characterised by a high energy content and high quality and architectural standards.

The team, composed of young Architects and Engineers, works with energy, professionalism and attention to detail, thanks to the know-how acquired over years of experience and always placing importance on innovation.

The offices are based in a regenerated space designed to create an open, innovative and stimulating work environment: a source of inspiration for the team and a concrete example of our professional skills.



# IMPRENDIROMA S.P.A.

Imprendiroma is characterised by a complete technical and operational structure, organizational solidity, and extensive resource expertise. These strengths allow the team to offer the widest range of services with an integrated and innovative approach, taking full advantage of the market opportunities.

Imprendiroma puts itself forward as the General Contractor and sole contact for the Client. It deals with the promotion, conception and design of redevelopment and energy management interventions for civil, commercial, and industrial real estate assets.

Imprendiroma, in the context of the “Design, Restructuring and Maintenance of civil buildings” business processes, has achieved the following certifications: ISO 9001 (Quality), ISO 45001 Safety, ISO 14001 Environment and F-Gas (refrigeration and air conditioning and pumps heat). It is also SOA qualified for the execution of public works.



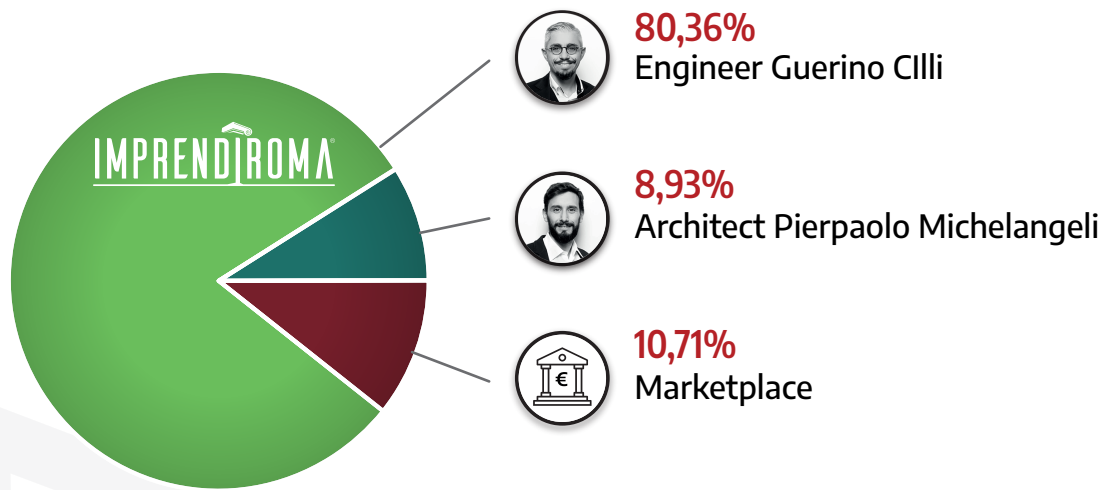
*From the 20th of July 2022, Imprendiroma is listed on the EGM list of the Milan Stock Exchange*

Find out more on our website





# SHAREHOLDING AND ORGANIZATIONAL STRUCTURE



## BOARD OF DIRECTORS

Angelo Cilli Chairman  
 Guerino Cilli Chief Executive Officer  
 Pierpaolo Michelangeli Manager  
 Rossella David Administrator  
 Paola Di Pasquale Administrator

## SKILLED PEOPLE

30 Sept 2022: 200+ employees  
 Average age: 37 yo  
 Graduates out of total: 65%  
 Female quota: 41%  
 (in the operating holding)

AUDIT FIRM



LEGAL ADVISORY



EGA



SPECIALIST



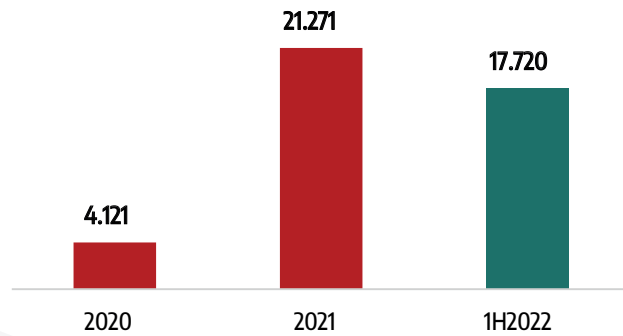
IR & MEDIA RELATIONS



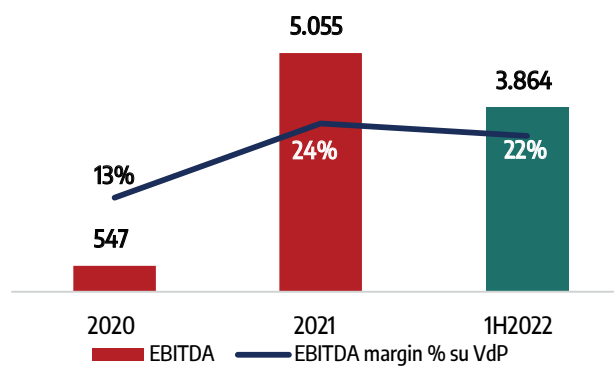


# FINANCIAL HIGHLIGHTS

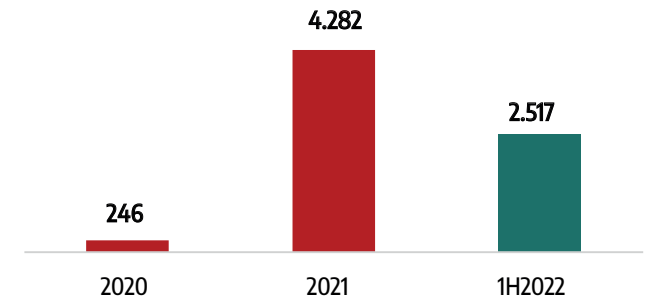
Production Value ( € 000)



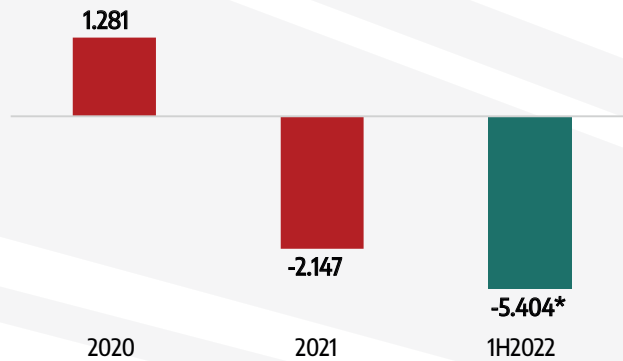
EBITDA & EBITDA margin ( € 000, %)



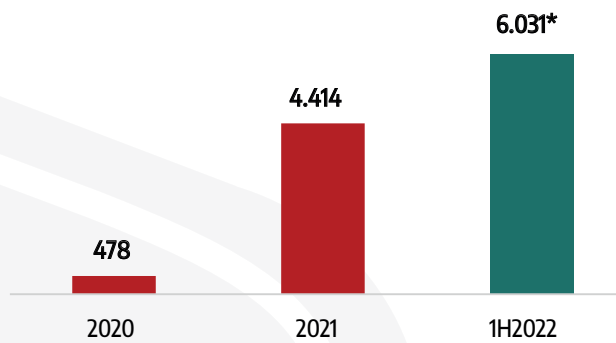
Net Income ( € 000 e %)



PFN ( € 000) (+debt -cash)



PN ( € 000)



**BACKLOG COMMESSE ED EBITDA MARGIN**

**€158m**

**35-40%**

**FY22-23**



# COMPANIES AND SERVICES OFFERED

70%  
**DESIGN**

“H501 City Hub” deals with the design of complex restructuring interventions (“deep retrofiting”) for buildings for commercial, cultural, residential or office use, mainly addressing institutional investors.

H501  
city hub

100%  
**EXECUTION**

“Noi ristrutturiamo” deals with the direct execution of the work in its entirety using qualified operators in the civil, structural and plant engineering fields.

  
NOI RISTRUTTURIAMO  
SPECIALISTI DEL CONDOMINIO

  
IMPRENDIROMA®  
URBAN ECO TAILOR

90%  
**ADMINISTRATIVE SERVICES**

“Next Factory” deals with the administrative management of energy efficiency projects for third parties and services related to the management of tax credits.

NEXT  
FACTORY  
urban eco design

100%  
**REAL ESTATE DEVELOPMENT**

“Arimondi Immobiliare” is the company on which the real estate acquisition and development activities on residential, commercial, and industrial structures are conveyed.

 Arimondi  
Immobiliare



# VISION 2030

SUSTAINABILITY

SOCIAL  
RESPONSIBILITY

CIRCULAR  
ECONOMY

15 MINUTES  
CITY

TARGET  
"ZERO ENERGY"



# COMPLETED PROJECTS

GENERAL CONTRACTOR  
REAL ESTATE  
DEVELOPMENT PROJECT  
URBAN REGENERATION



📍 ENERGY PROJECT AND RENDERING POST INTERVENTION OF "LARGO VALTOURNANCHE, 12" - PROPERTY € 2,80 MILIONI



📍 VIA DEL CALCIO 1  
€ 10,5 MILIONI



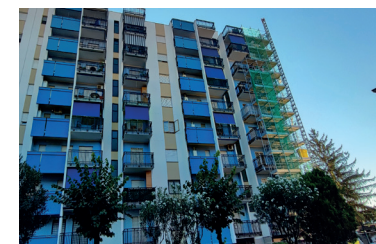
📍 VIA MARX 305/323  
€ 7,8 MILIONI



📍 VIALE DEI CADUTI PER  
LA RESISTENZA 740-792  
€ 6,2 MILIONI



📍 VIA TAZIO NUVOLARI 3/59  
€ 4,9 MILIONI



📍 VIA PAOLO RENZI 149  
€ 3,6 MILIONI

## KPI ACHIEVED



**89.000**  
SQ M REQUALIFIED



**1.870**  
TON / YEAR OF CO2  
SAVED



**131.346**  
EQUIVALENT TREES

## GREEN & TECH PARTNER

**enel x**

EnelX provides innovative products and services for energy transformation, aimed at home and business users



is the association for international standards for green building



## IMPRENDIROMA S.p.A.

Via Giuseppe Arimondi, 3A  
00159 Roma  
info@imprendiroma.it

[www.imprendiroma.it](http://www.imprendiroma.it)  
info@imprendiroma.it

Numero Verde

**800173643**

